

SPACEDRIP water treatment robots are hiring a **SALES MANAGER**

Sales Manager will be part of the Business Development team responsible for international sales of Spacedrip water reuse robots in US and Europe.

Through designing and implementing a sales plan you will be responsible for generating new leads, closing deals and ensuring our customers receive an excellent experience throughout the entire journey.

You will:

- **Execute** closing the deals, both with customers and retail partners
- **Actively participate** in the strategic design and implementation of target customer reach
- **Identify** which regions to tackle next and have a solid plan for it
- **Drive** operational excellence through immaculate pipeline management
- **Engage and collaborate** with the rest of the crew on all of the above

You:

- Have 1+ years of international sales experience, preferably in tech, construction or hardware sector
- Are able to express yourself freely in speech and in writing in English
- Are highly organized, because we ain't doing it for you

- Have an entrepreneurial mindset
- Have a plan. Especially when things don't go as planned

What we offer:

- An awesome team with bonkers ambition
- Help solve water scarcity – one of the greatest problems that the humanity is facing
- Chance to work with industry leaders in US and Europe and deliver world-changing technology
- Flexible working hours and competitive salary
- Working on international projects from our Harjuma office with remote work possibilities

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