

# Spacedrip water treatment robots are hiring a **SALES ENGINEER**

As a Sales Engineer, you will work with our international customers and development projects to provide a better quality of life for people in water-scarce or off-grid areas.

Your role will involve building long-term relationships with customers in various industries, such as real estate, construction, and the public sector, and mapping new market opportunities based on available data.

## **Responsibilities:**

- Build and maintain long-term relationships with customers in various industries, such as real estate, construction, and the public sector
- Map new market opportunities based on available data
- Identify potential customers and reach out to them to showcase the benefits of our product
- Coordinate customer information between sales and engineering teams
- Represent Spacedrip at sales events, expos, and customer meetings

## **Requirements:**

- Proven experience in sales and business development, preferably in the hardware, cleantech, or construction sectors
- Passion for sustainability and the desire to seek new solutions that help our planet become more sustainable
- Ability to quickly grasp technical details and new technologies

- Excellent communication skills and fluent in English (B2 or higher)
- Ability to follow high-quality standards in your work

## **Benefits:**

- Opportunity to work with and develop world-changing technology
- Flexible working hours
- Work on international projects from our Harjuma office with remote work possibilities
- Join an incredible team with bonkers ambition
- Competitive salary and result-based sales bonuses

Send your CV to

**[info@spacedrip.eu](mailto:info@spacedrip.eu)**

[www.spacedrip.eu](http://www.spacedrip.eu)